



LuntMarymor

Plumbing · Hydronics · Fire

The Sprinkler

Volume 1, Issue 3

December 15, 2009

From the Editor

Here come the cold weather and the holidays! Pipes and plumbing are usually not included in your party-to-do list, so make sure to be prepared for holiday guests and ease them from those holiday plumbing woes.

Now is the time to call us to ensure that your plumbing and hydronic heating systems are working as they should and you will not be dealing with a problem at the last minute.

The current economy has made us all more cautious about the way we spend our hard-earned money. Fortunately, there is still a little time to take advantage of the local and federal programs that offer tax breaks,

rebates and incentives that promote renewable energy and energy efficiency.

In this issue, you will learn interesting facts about condensing water heaters, and ways to acquire this great new high-efficiency technologies without absorbing their full cost.

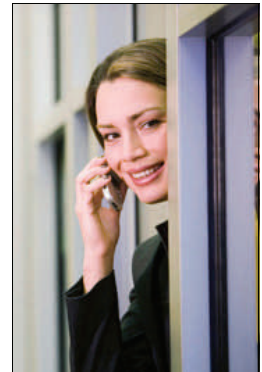
Additionally, we have many water-saving tips, and since the California water drought is still in effect, these couldn't be more relevant.

We are *Certified Green Plumbers*, and conserving water is **our business**. It is our duty to help you and your neighbors find ways to conserve water without

jeopardizing health, or sacrificing comfort.

As always, we welcome your questions, suggestions, and comments about your experience with us.

Yours truly,
Angie McLane, Editor
& Service Manager for
Lunt Marymor



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Lunt Marymor Headlines

Lunt Marymor continues to be at the forefront of the Green Plumbing Movement. Our dedication to learn and field-test new energy efficient plumbing technologies is what drove the editors of the *Journal of Light Construction*, a national publication, to invite our very own Jim Lunt to

write an article about condensing storage water heaters. The seven page article was so compelling, that we were offered the front page of the magazine! The article is available on our website, and if you would prefer a complimentary copy, just give us a call and we will happily mail you one.



Want to find out how much \$\$\$

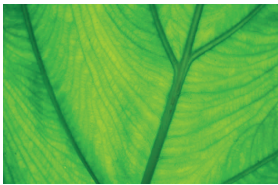
you could save by replacing your old toilet and showerhead?

Use our **Water Savings Calculator!**

Visit our [Green Page](#) luntmarymor.com

DROPLETS

- Run your washer and dishwasher only when they are full. You can save up to 1000 gallons a month
- Use the garbage disposal sparingly. Compost vegetable food waste instead and save gallons, and your appliance will last longer.
- We're more likely to notice leaks indoors, but don't forget to check outdoor faucets, sprinklers and hoses.



ASK YOUR PLUMBER!

Got a Plumbing or Hydronic Heat question?

Call us or send us an e-mail, we will do our best to provide you with the answers you need!

Meet Jim Lunt

Jim Lunt used to look at the pipes and boiler in the basement of his childhood home and wonder: *"How does this thing work?"*, *"How do those things fit together?"*. Little did he know that this curiosity would eventually lead him to a career in plumbing, and later on he would become half of the dynamic duo that created **LuntMarymor**.

Jim graduated from Cornell University with a degree in Government, but tired of academics and thirsty for adventure, he decided to try his luck working as a plumbing apprentice in upstate NY. Six months later, he moved to the Bay Area and has been here since.

Jim discovered that plumbing is a puzzle that must be envisioned in a cerebral way, and he very much enjoys watching plumbing systems taking shape: all those elements fitting together and



not standing alone. Before long, he realized that he loved the versatility and comfort that hydronic heating offered.

His dedication, tenacity and passion turned him into a foreman at the age of 22. The natural next step was to start his own business. Before long, he became a bona fide authority in the field of plumbing and, specifically, hydronics.

A few years down the road, Jim met Leigh Marymor, a

fellow plumbing business owner. They recognized the similarities in the ways they ran their businesses, and they realized that joining forces made a great deal of sense since both companies were dedicated to their craft and had a strong work ethic.

Lunt Marymor was born in 1999, and the rest is history!

His other passions are family and sports. He coached baseball for many years and sails every summer. An avid swimmer, he competes in open water races, such as "Peaks to Portland" in Maine and "Escape from Alcatraz". He continues to improve his times, placing him amongst the fastest in his age group.

"Swimming combines fun and survival, whilst balancing the stresses from everyday life..." Well said Jim! And thank you for making Lunt Marymor a very special company!

Lunt Marymor Joins Elite Trade Alliance



ELITE | trade alliance

Elite Trade Alliance is an exclusive organization of the best contractors in the SF Bay Area. Membership is granted on the ability to meet ETA's rigorous quality standards.

Many contractors have

experience, but **Elite Trade Alliance** members have differentiating qualities you seek when you hire someone to work in your home:

Trustworthiness— ETA checks the references of an applicant's past clients and vendors before membership is granted.

Promptness— ETA members respect your schedule

and promise to show up prepared and on time.

Proven History— ETA members maintain a high client approval rating.

ETA Protect your Home— Construction can be messy, ETA members understand the importance of taking additional steps to ensure your house always feels like home.

To learn more about ETA and its members, visit: elitetradealliance.com

Condensing Water Heaters & Tax Credits

In studies conducted by the **Food Service Technology Center** in San Ramon, CA, energy-wasting conventional water heater tanks and highly efficient condensing gas water heaters were tested side by side. Not surprisingly, the results proved an overall operating costs savings of almost 20%. Consider your yearly gas bill... that adds up to quite a bit of money!

And now is the best time to change your old water heater with a new high efficiency model; such as a **90-96% efficient** condensing storage water heater. These units qualify for the **Federal Tax Credit** of 30% of the total material and labor costs (**up to \$1,500**) for installations done between **January 1st, 2009 and December 31st 2010**. To claim the tax credit for energy efficient products, you simply fill out IRS form 5695, and submit it with your taxes for the corresponding year.

Make a commitment to saving money and the environment, the planet –and future generations- will thank you!

For additional information re: FSTC, visit <http://fishnick.com/>
For additional information re: Tax Credits visit <http://energystar.gov/>



Green Plumbing Presentation at NARI

Last September, in an open discussion format, Jim Lunt and Leigh Marymor discussed the Latest and Greatest in Green Plumbing Technologies before the San Francisco Bay Area Chapter of **NARI**, the **National Association of the Remodeling Industry**. Jim and Leigh shared their combined 60 years of experience in the Plumbing and Hydronic fields. Attendees learned about field-tested, truly efficient *Green Plumbing Technologies*.



They shared their experience with all the products they personally use, and **Lunt Marymor** installs, such as condensing high efficiency and tank-less water heaters, on-demand water recirculating systems, high efficiency toilets, low-flow showerheads, and more! The audience was as dynamic as ever!

The interest about all these issues is at an all time high! And, with good reason! We all need to be conscientious about the decisions regarding our homes and lifestyles, for the good of our health, our pocketbooks and, the planet, of course!

If you have a group of people interested in a Green Plumbing seminar, please email: angie@luntmarymor.com



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Highest in Quality*

**THIRD
CONSECUTIVE YEAR**

DROPLETS

- Put food coloring in your toilet tank. If it seeps into the toilet bowl without flushing, you have a leak. Fixing it can save up to 1,000 gallons a month.

- Collect the water you use for rinsing fruits and vegetables, then reuse it to water houseplants.

- Some refrigerators, air conditioners and ice-makers are cooled with wasted flows of water. Consider upgrading with air-cooled appliances for significant water savings.

- Reduce the amount of lawn in your yard by planting shrubs and ground covers appropriate to your site and region.

- Fix that leaky faucet! It's simple, inexpensive, and you can save 140 gallons a week.

- Make sure all faucets have water saving aerators.



LuntMarymor

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Installation & Service

LuntMarymor Services, Fair Pricing Philosophy & Offers

Our General Services

include but are not limited to:

- Design, Build, Installation and Service of Plumbing, Hydronic Heating and Fire Sprinkler Systems
- Water Heating: Traditional and High Efficiency Systems such as Tankless, Boilers & *Vertex*™
- Drain Cleaning
- Repair & replacement of tubs, toilets, water heaters, sinks, faucets and shower valves, as well as installation of garbage disposers and water filtering systems
- Innovative green solutions to reducing water usage

Fair Pricing Philosophy

We've built our reputation on high quality work and a fair pricing policy.

A few other things you should know about our pricing:

- We regularly check the marketplace to ensure our prices are

competitive.

- Materials are charged at the Modern Wholesale List price. This is an industry standard publication used by most Plumbing Contractors.
- Our work is guaranteed. We'll always make sure that the job is done cleanly, safely and efficiently. Many of our Clients find us less expensive and a better value because we get the job done faster and better than other plumbing companies. We encourage you to judge for yourself.

Remember, it's not the rate that matters, it's the work.

Special Offer Get \$25 OFF

our minimum service charge! (not valid as payment towards existing invoices) Mention this offer.



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